

# 茂迪

股票代碼: 6244 TWO

2024年第三季法人說明會

2024年11月13日

發言人: 王丁召

代理發言人: 朱宜珊

電話:+886-6-5050789

郵件: ir@motech.com.tw



#### **Safe Harbor Notice**

Except for statements in respect of historical matters, the statements in this presentation are "forward-looking statements". Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual performance, financial condition or results of operations of Motech Industries, Inc. (Motech) to be materially different from any future such matters implied by such forward-looking statements. Investors are cautioned that actual events and results could differ materially from these statements as a result of a variety of factors, including conditions in the overall market and economy, acceptance and demand for products, and technological and development risks.

The financial statements included were prepared and published in accordance with IFRS as issued by the IASB

The financial forecasts and forward-looking statements in this release reflect the current belief of Motech as of the date of this release and Motech undertakes no obligation to update these forecasts and forward-looking statements for events or circumstances that occur subsequent to such date.



## 營運績效與財務表現



#### 合併損益表-單季

(單位:新台幣百萬元)	3Q'24		2Q'24		QoQ	3Q'23		YoY
銷貨淨額	718	100.0%	792	100.0%	-9.4%	955	100.0%	-24.8%
營業成本	602	83.8%	611	77.1%	-1.5%	805	84.4%	-25.3%
營業毛利	116	16.2%	181	22.9%	-36.0%	149	15.6%	-22.2%
營業費用	93	12.9%	96	12.1%	-3.7%	79	8.3%	16.9%
營業淨利	23	3.2%	85	10.7%	-72.6%	70	7.3%	-66.7%
業外收入	6	0.9%	30	3.8%	-78.5%	10	1.1%	-37.9%
稅前淨利	30	4.1%	55	6.9%	-45.9%	80	8.4%	-62.9%
本期淨利	26	3.6%	53	6.6%	-50.4%	78	8.1%	-66.4%
隸屬於母公司業主之本期淨利	25	3.5%	51	6.4%	-50.7%	76	8.0%	-67.1%
基本每股盈餘(註)	0.06		0.13		-53.8%	0.20		-70.0%

(註)計算基本每股盈餘之當年度加權平均流通在外股數,3Q'24、2Q'24及3Q'23均為387百萬股。



### 合併損益表-累計

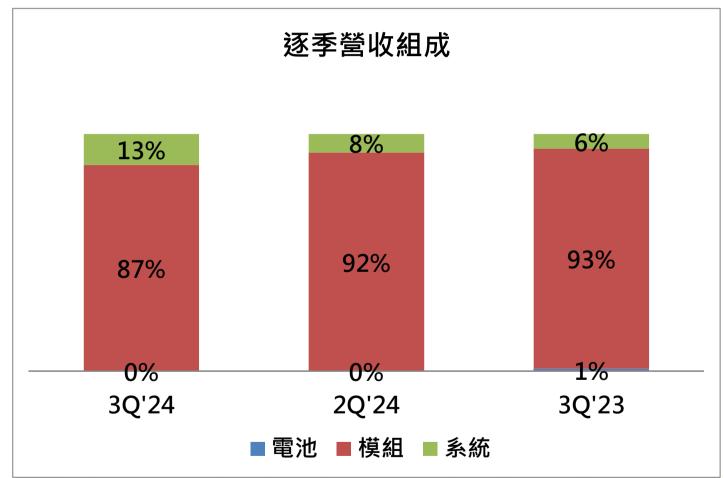
(單位:新台幣百萬元)	1Q'24-3Q'24		1Q'23-3Q'23		YoY
銷貨淨額	2,395	100.0%	3,136	100.0%	-23.6%
營業成本	1,904	79.5%	2,622	83.6%	-27.4%
營業毛利	492	20.5%	514	16.4%	-4.4%
營業費用	276	11.5%	270	8.6%	2.2%
營業淨利	216	9.0%	244	7.8%	-11.6%
業外收入(支出)	(3)	-0.1%	21	0.7%	-115.8%
稅前淨利	212	8.9%	264	8.4%	-19.7%
本期淨利	206	8.6%	260	8.3%	-20.9%
隸屬於母公司業主之本期淨利	201	8.4%	255	8.1%	-21.0%
基本每股盈餘(註)	0.52		0.66		-21.2%

(註)計算基本每股盈餘之當年度加權平均流通在外股數,3Q'24及3Q'23均為387百萬股。



#### 營收組成

- □ 響應台灣政府綠能政策,2017年成立電力子公司專營下游電力系統開發業務。
- □ 自2018年起逐步實施精實計畫,調整產能規模,主攻利基產品,不再追求規模擴大。





#### 合併資產負債表

(單位:新台幣百萬元)	3Q'24	2Q'24	QoQ	3Q'23
現金及約當現金	2,515	2,508	0.3%	2,174
存貨	649	691	-6.2%	770
不動產、廠房及設備	3,849	3,558	8.2%	3,217
資產總額	9,289	9,183	1.1%	8,682
短期借款(註)	573	558	2.6%	262
長期借款	2,198	2,054	7.0%	2,074
負債總額	4,799	4,733	1.4%	4,266
權益總額	4,490	4,450	0.9%	4,417
			_	
總負債/總資產比率	51.7%	51.5%	•	49.1%
應收帳款收現天數	32	31		35
存貨週轉天數	100	93		93

(註)短期借款係包含短借、應付短期票券及一年內到期長期負債。



#### 營運及市場策略

- 力推高利基之N型TOPCon產品
- 拓展太陽能電廠建置及發電量





Thanks for your attention

Spokesperson: Ting Wang ir@motech.com.tw

#### Capture the Sun

For a brighter future, a jar of solar energy a day keeps the pollution away - think **MOTECH**.

